

Five reasons to partner with Zurich for DC



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Working in partnership with you, your employees and your advisor, Zurich is on hand to make sure that managing your company pension is a seamless and efficient process. Whether you're a small or large business, we'll tailor an employee benefit solution that's right for you. When you are making a decision that affects all of your employees, you need full confidence in the company you have chosen to partner with and, at Zurich, we work harder than anyone to give you peace of mind every step of the way.

1 ▶

Our expertise



Zurich has been managing DC pensions in Ireland for almost 40 years, with over **1,000 Irish businesses** trusting us with their retirement needs.



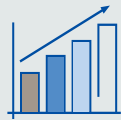
It's **our people** that drive us forward and they are key to delivering the professional service proposition that our customers expect. We have experts across all strands of DC, from on-boarding to administration to governance; so you can rest assured that you're in good hands with Zurich.



Don't just take our word for it. In the Brokers Ireland 2017 awards, Zurich won four of the five awards including the **overall Financial Brokers Excellence award, Investment Excellence and Excellence in Financial Products**. These awards, voted on by our peers, recognised Zurich's commitment to delivering the best financial solutions backed up by great investment performance.

2 ▶

Investment innovation



Zurich's **award-winning* Personalised GuidePath** is leading the way in DC solutions. It can be customised online by the employees enabling them to personalise their investment strategy in three different ways: adjusting the risk setting of their investment to reflect their personal risk preference; customising their mix of retirement benefits; and selecting their own strategy end date.



Working as a close-knit team in Blackrock, **our investment team** has amassed years of experience in fund management. They make decisions every day that we think will lead to better outcomes for our customers.



We consistently outperform our competitors with some of the **best managed fund returns** in Ireland and our active approach allows us to react to changing market conditions quickly, resulting in better performance throughout all economic climates. Our Prisma funds aim to generate long term capital growth and target specific levels of volatility.

* Awarded the Longboat Analytics Financial Services Award for Best Innovation by a Life Assurance Company, 2017.

3 ▶

Streamlined and effective administration



Your scheme advisor, working in tandem with our **Customer Relationship Team** will always be on hand to oversee the smooth operation of your scheme. If you are moving to Zurich, we have an experienced **team of transition experts** dedicated to ensuring the process runs smoothly and efficiently.



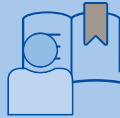
Our **state-of-the-art Group Payroll Management System** makes it easy for your company to securely send pension contribution data directly to Zurich. It is easy and straightforward for the user to get the job done.

4 ▶

Employee engagement



Zurich Connect is a unique **interactive employee website**, that can be personalised with your company logo, contact details and more. With helpful videos, interactive tools and calculators, as well as a library of documentation, your Zurich Connect site will transform how your employees see their company pension.



Zurich is recognised for leading the way with our employee **Annual Benefit Statements**. Clear and easy to understand, this personalised communication will keep employees updated with the essentials of their pension.



As part of our mix of engaging communication tools, Zurich's Customer Relationship Team can organise **visits to your workplace** to speak directly to your employees. They can hold team briefings, targeted seminars, and workplace awareness campaigns.

5 ▶

Governance



Your company, trustees and employees all need **peace of mind** that their company pension is robust and well governed. We believe this is critical and can assist in designing and implementing an effective governance plan for your scheme. Alternatively, you can ask Zurich to act as trustees through our trustee company, Zurich Trustee Services Limited.

Find out what Zurich can do for you.

To see how we can build a better company pension, take the next step and contact your pension consultant, or call us on 1850 804 251 / 1850 202 102 or visit our website at www.zurich.ie/corporatesolutions

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