Zurich – Leading the way for Protection

At Zurich, we have a reputation for having the strongest protection product in the market.

Special Offers for 2019
OFFERS END 31 DECEMBER 2019

All New Market leading Mortgage Protection pricing

Zurich continues to offer market leading pricing on our GMP Product.

For Life Cover, until the end of the year, you can offer your customers a 5%, 10% or 15% discount off the quoted GMP price.

On policies with Serious Illness Cover, your clients will be able to get 5% or 10% discounts.

UP TO 15% DISCOUNT ON LIFE COVER

All New Market leading Term Protection pricing

Zurich continues to offer market leading GTP pricing.

For Life Cover, your clients will be able to get 5%, 10%, 15% or 17.5% discounts.

On policies with Serious Illness Cover, your clients will be able to get 5% or 10% discounts.

UP TO 17.5% DISCOUNT ON LIFE COVER

Terms & Conditions for Discounts

The following terms and conditions apply to the special offer:

- One discount per policy.
- Discounts can be used on Guaranteed Mortgage Protection (GMP) & Guaranteed Term Protection (GTP) proposals only.
- Only 5% and 10% discounts can be used on policies with Serious Illness Cover.
- All GTP discounts are available on Cancer Cover & Family Income Benefit proposals where these policies do not have Serious Illness Cover.
- Online monthly direct debit policies only.
- €250 per month maximum premium applies: Proposals with undiscounted premiums greater than €250 per month can still use a discount but will receive a discount based on €250 per month.
- Discounts must be entered when submitting an application online.
- Discount does not apply to any extra premium for per mille loadings.
- Cannot be used for re-writes of existing Zurich policies or cases that result from the exercise of a continuation option.
- Access to this campaign is dependent on strong business retention across all product lines.
- Cannot be used in conjunction with any other special offer.
- Commission and enhanced commission, if any, will be paid based on the discounted premium.
- Offer is available for level and indexed policies.
- Expiry date: These discounts will expire on **31 December 2019.**
- All proposals for Guaranteed Mortgage & Guaranteed Term Protection must be input by these dates and the policies issued by **1 April 2020.**

Any queries

If you have any queries, please do not hesitate to contact your Zurich Broker Consultant or your ZST Team.

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