NEW Zurich Life Underwriting Enhancements

Throughout 2014, Zurich Life will introduce ways to improve the risk application process for customers and, in particular, reduce the time it takes to issue cases that require additional evidence.

Our first initiative saw us introduce Nurse Examinations (an examination completed by a nurse in the clients' home or workplace) instead of obtaining a PMA report. This initiative will significantly reduce the processing time for many risk applications that require additional evidence.

Customers can quickly complete Nurse Examinations and Zurich can issue an underwriting decision without the delay. This will lead to a significant reduction in turnaround times for risk applications.

We have also increased the levels at which we request automatic PMA reports for Life Cover.

Further new Developments - coming soon!

Over the coming months we will be in contact with further exciting new improvements including:

Simplified Client Medical Questionnaire and the ability to complete these fully when submitting an application via our Expert Underwriting System and,

- •Streamlined Underwriting rules within our Interactive and Non Interactive online underwriting system.
- •All of these enhancements will ensure that we keep additional medical evidence to a minimum thus increasing speed from input-to-issue and providing an all round better service for both you and your clients.

Ongoing commitment and support

This is part of our ongoing commitment to you and follows up on improvements we made in 2013.

For more information on the above, please contact your Zurich Life Broker Consultant.

Zurich Life Assurance plc is regulated by the Central Bank of Ireland.