

Zurich Life Monthly Investment Review



For February 2013

Investment Comment & Outlook

Overall: Strong liquidity conditions as well as reasonable valuations (especially against other asset classes) continue to support equities, although a short-term reversal is possible. Debt overhang risks remain. Bond yields likely to stay low for some time yet.

Equity Markets

- Equity markets continued their uptrend as the bull market approached its fourth anniversary. Investors continue to be generally optimistic about the outlook for equities although the strength of earnings growth is being watched carefully.
- World equities (in euro terms) rose by 4% in February giving a total return of close to 6% for the first two months of 2013. This index reached a new all-time high in February.
- Returns, in local currency terms, for the main markets in February ranged from minus 3% in Hong Kong to 5% in Australia. The Irish market rose by 6%. Returns to eurozone investors were positively impacted by the recent weakness of the euro currency.
- Sectorwise, defensive stocks outperformed cyclicals, with financials performing in-line with the overall market. Sector returns in Europe were heavily affected by the weakness of the Italian market (-9%).

Bonds & Interest Rates

- The Merrill Lynch Euro over 5 Year Index was effectively unchanged in February following some weakness in January.
 February's flat performance masks the fact that almost all markets were reasonably strong with the index being held back by a sharp decline (-3%) in the large Italian bond market.
- With the exception of Italy, there was no clear pattern in between core and peripheral markets. Peripheral markets had been in the ascendency since last summer.
- The German 10 years bond yield now stands at around 1.5%.
- A further cut in ECB rates, which had previously been expected, is now unlikely to occur. However, short rates in the US, the UK and the eurozone are unlikely to rise until 2015/16.

Commodities & Currencies

- The CRB Index fell by 3.6% in February cancelling January's rise. Commodities reacted negatively to US dollar strength.
- Brent oil (European) fell by 4% to \$111 per barrel, while West Texas (US) fell by 6% to \$92 per barrel.
- The gold price slipped back again by 5% to \$1,578 per troy ounce. Gold reached an all time high of €1,889 in August 2011.
- The euro was weak in February against most major currencies (with the exception of the British pound) reacting to the Italian political situation. The €/\$ rate moved from 1.36 to 1.31 at month end.

Fund Allocations & Activity

Equities: The funds are neutral.

Bonds: The funds are marginally overweight.

Activity: There were no significant changes during the month.

Regionally, the funds are:

- underweight in Europe and the UK.
- neutral in Japan, Ireland and the US.
- overweight (slightly) in the Pacific Basin.

Sectorwise, the funds are:

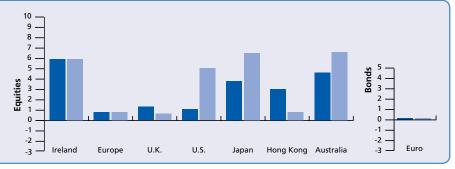
- underweight basic materials and energy.
- overweight (slightly) consumer services.
- otherwise broadly balanced.

Equity & Bond % Returns

This graph shows the performance of the major equity markets over the month of February. The returns are shown in both local and euro currencies. The bond index is the Merrill Lynch over 5 Year Euro Government Bond Index.

Local Currency Return (%)

Euro Return (%)



Warning: The value of your investment may go down as well as up. Benefits may be affected by changes in currency exchange rates. Past performance is not a reliable guide to future performance.

	Year to	Annualised						Fund Size
	Date	1 Year	3 Years	5 Years	10 Years	15 Years	20 Years	(€)
Managed Dynamic								
Zurich Life Dynamic	5.2%	12.2%	9.5%	2.8%	7.9%	3.7%	9.4%	1,086,582,102
Zurich Life Performance	4.5%	11.4%	9.0%	2.9%	7.5%	3.9%	9.2%	941,252,890
Acorn Life Managed Growth	4.0%	9.5%	9.7%	1.0%	7.7%	3.4%	8.2%	218,200,000
Aviva IRL Focused Managed I	4.5%	9.9%	8.9%	0.5%	5.1%	Not Started	Not Started	Not Available
Lifetime/SSgA Pen Opportunity	4.2%	11.9%	8.5%	2.4%	4.5%	2.8%	6.9%	Not Available
FinEx Sector Average	3.6%	8.6%	7.7%	1.4%	5.2%	3.1%	6.7%	
-								
Managed Balanced	4.20/	11 70/	9.00/	2.5%	7.20/	4.20/	0.20/	4 202 520 770
Zurich Life Balanced	4.3% 3.2%	11.7% 9.2%	8.9% 9.0%	3.5% 1.9%	7.3% 6.9%	4.2% 3.8%	9.2%	1,302,539,778
Acorn Life Managed Ark AIB Pension Managed	3.2%	9.2% 8.9%	9.0% 7.2%	0.0%	4.2%	3.8% 1.5%	8.1% 5.9%	120,000,000
Aviva IRL Laser Managed A	4.6%	10.2%	7.2%	-0.7%	4.2%	Not Started	Not Started	111,000,000 468,757,863
Canada Life Setanta Managed	6.1%	13.5%	9.3%	3.9%	6.7%	4.0%	7.6%	Not Available
Friends First Active Managed	3.9%	10.5%	7.6%	0.7%	5.2%	2.5%	7.0%	521,422,000
Irish Life Ex Active Managed	4.6%	11.5%	6.8%	1.1%	5.7%	3.0%	6.6%	Not Available
New Ireland Managed	4.0%	12.5%	9.1%	3.1%	5.5%	Not Started	Not Started	
	5.6%	12.3%	9.6%	1.7%	Not Started	Not Started	Not Started	1,828,300,000
Stan Life Synergy Balanced Multi Manager	3.3%	8.8%	7.3%	1.1%	5.1%	2.8%	7.2%	Not Available
FinEx Sector Average	3.3%	0.0 %	7.5%	1.1 %	5.1%	2.0%	1.2 %	
Managed Cautious								
Zurich Life Cautiously Managed	0.7%	8.6%	6.8%	5.3%	Not Started	Not Started	Not Started	120,619,187
Aviva IRL Cautiously Managed	1.6%	6.3%	3.9%	0.2%	3.1%	Not Started	Not Started	478,993
Stan Life Synergy Cautious Managed	1.1%	10.0%	7.4%	4.8%	Not Started	Not Started	Not Started	Not Available
FinEx Sector Average	1.0%	5.2%	4.6%	2.3%	4.0%	3.5%	4.4%	
Bond	0.00/	7.70/	F 60/	C 49/	E 20/	6.20/	Not Ctouted	250 500 011
Zurich Life Active Fixed Income	-0.9%	7.7%	5.6%	6.4%	5.2%	6.3%	Not Started	259,599,811
Zurich Life Long Bond Aviva IRL Laser Gilt	- 1.5% -1.1%	9.3% 9.5%	5.8% 2.4%	6.4% 4.0%	Not Started 4.1%	Not Started Not Started	Not Started Not Started	63,451,790
Canada Life Setanta Fixed Interest	-0.5%	9.5%	2.4%	3.5%	3.3%			Not Available
Friends First Fixed Interest	-0.5% -1.4%	9.0% 8.0%	3.9%	3.5% 4.7%	3.3%	Not Started 4.6%	Not Started 6.7%	143,000,000
Irish Life Ex Fixed International	-0.7%	9.6%	5.5%	5.9%	4.6%	5.3%	6.7%	159,687,000 Not Available
New Ireland Gilt Edge	-1.4%	7.3%	4.6%	5.4%	4.4%	Not Started	Not Started	840,747
-								640,747
FinEx Sector Average	-0.6%	6.8%	4.2%	4.4%	4.3%	4.9%	6.9%	
Cash								
Zurich Life Secure	0.0%	0.1%	0.4%	1.0%	1.7%	2.6%	3.7%	453,047,434
Acorn Life Deposit	0.0%	0.2%	1.3%	2.1%	2.7%	3.1%	3.9%	8,300,000
Aviva IRL Cash	0.0%	0.1%	0.8%	1.7%	2.1%	Not Started	Not Started	Not Available
Friends First Cash	-0.1%	-0.5%	0.3%	1.1%	1.7%	2.2%	3.0%	146,596,000
Irish Life Ex Cash	0.0%	0.0%	0.6%	1.6%	1.8%	2.4%	3.1%	Not Available
New Ireland Personal Pension Money	-0.1%	-0.8%	-0.3%	0.6%	1.1%	Not Started	Not Started	596,455
Stan Life Synergy Cash	0.0%	0.0%	0.0%	0.6%	Not Started	Not Started	Not Started	241,100,000
FinEx Sector Average	0.0%	0.1%	0.5%	1.2%	1.7%	2.3%	3.2%	
International Equity								
Zurich Life International Equity	5.7%	12.5%	10.4%	4.2%	8.1%	5.5%	Not Started	248,046,176
Aviva IRL International Equity	5.9%	10.7%	10.1%	2.6%	6.4%	Not Started	Not Started	Not Available
Friends First Inter Equity	5.0%	12.1%	9.7%	3.1%	6.8%	2.1%	6.0%	486,454,000
Irish Life Index Global Equity	5.6%	13.4%	11.0%	2.9%	7.2%	2.4%	Not Started	Not Available
New Ireland International	4.7%	13.1%	9.6%	3.6%	5.3%	Not Started	Not Started	553,000,000
Stan Life Synergy Global Equity Multi Manager	8.0%	12.6%	11.2%	3.2%	Not Started	Not Started	Not Started	11,100,000
FinEx Sector Average	5.2%	11.0%	9.9%	2.8%	6.3%	2.5%	6.7%	

Warning: The income you get from this investment may go down as well as up. The value of your investment may go down as well as up. Benefits may be affected by changes in currency exchange rates. Past performance is not a reliable guide to future performance.

	Year to Date	Annualised							Fund Size
		1 Year	3 Years	5 Years	10 Years	15 Years	20 Years	(€)	
Eurozone Equity									
Zurich Life Eurozone Equity	2.6%	15.2%	8.4%	2.0%	Not Started	Not Started	Not Started	80,879,948	
Ark AIB Pension EuroZone	2.6%	17.2%	10.0%	0.0%	6.3%	Not Started	Not Started	Not Available	
Aviva IRL Euro Equity	4.4%	13.1%	4.6%	-1.7%	6.2%	Not Started	Not Started	Not Available	
Irish Life IP International Euro Equity	3.6%	13.9%	5.3%	-0.4%	Not Started	Not Started	Not Started	Not Available	
FinEx Sector Average	3.6%	10.1%	5.8%	-2.0%	6.1%	2.1%	6.8%		
Irish Equity									
Zurich Life Irish Equity	10.8%	23.5%	13.9%	-6.7%	Not Started	Not Started	Not Started	7,666,377	
Ark AIB Pension Irish	9.6%	17.8%	10.7%	-7.1%	1.0%	Not Started	Not Started	Not Available	
Aviva IRL Irish Equity	10.8%	19.6%	10.9%	-8.0%	1.7%	Not Started	Not Started	Not Available	
Friends First Irish Equity	10.2%	20.2%	12.1%	-6.9%	2.4%	0.5%	7.7%	41,335,000	
New Ireland Irish Equity	12.0%	26.1%	15.1%	-5.5%	2.3%	Not Started	Not Started	62,000,000	
Irish Life Irish Equity Indexed	10.8%	20.3%	11.7%	-8.6%	Not Started	Not Started	Not Started	Not Available	
Stan Life Synergy Irish Equity	8.7%	16.2%	13.0%	-8.2%	Not Started	Not Started	Not Started	9,400,000	
FinEx Sector Average	10.5%	19.0%	11.3%	-7.4%	2.1%	0.1%	7.4%		
Specialist Funds ¹									
Zurich Life Dividend Growth	6.5%	18.4%	14.2%		Not Started	Not Started	Not Started	136,320,636	
Bloxham High Yield 2	4.9%	15.3%	9.6%	3.6%	7.0%	Not Started	Not Started	202,000,000	
Canada Life Setanta Equity Dividend Distributing	6.6%	13.6%	10.7%	4.2%	Not Started	Not Started	Not Started	Not Available	
Average of selected funds	6.0%	15.8%	11.5%	4.5%	7.0%	N/A	N/A		
Concentrated Funds ¹	4.20/	42.40/	0.50/	4.00/	7.70			200 522 050	
Zurich Life 5 Star 5 Global	4.2%	12.1%	8.5%	1.0%	7.7%	Not Started	Not Started	209,623,960	
Zurich Life 5 star 5 Europe	4.7%	22.9%	11.9%	1.9%	Not Started	Not Started	Not Started	77,420,270	
Zurich Life 5 star 5 Americas	6.8%	11.4%	9.5%	4.7%	Not Started	Not Started	Not Started	50,918,095	
Zurich Life 5 star 5 Asia Pacific	5.8%	12.9%	7.6%	0.9%	Not Started	Not Started	Not Started	91,270,599	
Aviva IRL Target 20	5.3%	9.5%	13.8%	1.7%	4.0%	Not Started	Not Started	Not Available	
Canada Life Focus 15 PRSA	9.1%	10.6%	12.5%	9.7%	Not Started	Not Started	Not Started	81,000,000	
Average of selected funds	6.0%	13.2%	10.6%	3.3%	5.9%	N/A	N/A		
Multi Asset Funds	4.20/	7.00/						27.540.402	
Zurich Life Active Asset Allocation	1.3%	7.0%	Not Started	37,648,483					
Zurich Life Diversified Assets	2.3%	8.9%	8.3%	2.7%	Not Started	Not Started	Not Started	9,966,185	
Zurich Life INDEX TRACKER / ETF FUNDS									
Property Equity Funds									
Australasia Property Fund	6.5%	25.5%	15.2%	5.7%	Not Started	Not Started	Not Started	8,088,558	
European Ex UK Property Fund	0.1%	19.9%	9.5%	1.8%	Not Started	Not Started	Not Started	8,831,667	
Eurozone Property*	-1.6%	20.8%	7.0%	-1.7%	Not Started	Not Started	Not Started	24,165,484	
Geographic Fund									
India Equity	-1.2%	-1.6%	-1.1%	-2.8%	Not Started	Not Started	Not Started	20,508,367	
Sector Fund									
TopTech 100	3.8%	7.2%	16.5%	12.7%	8.2%	Not Started	Not Started	17,058,918	
Commodity Fund									
Global Commodities	1.0%	-5.4%	4.1%	-8.4%	Not Started	Not Started	Not Started	19,232,166	
Strategy Funds									
Green Resources	8.6%	-10.8%	-12.2%	Not Started	Not Started	Not Started	Not Started	2,904,623	
Earth Resources	1.1%	-12.4%	-1.1%	-8.5%	Not Started	Not Started	Not Started	13,734,354	
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Source: Financial Express as on 01/03/2013

The Financial Express sector averages shown are the average of all funds in each of the Financial Express sectors in the individual pensions category except where otherwise stated. The funds highlighted have been chosen to show one of each competitors' funds, and to show the performance of competitors over short, medium and long terms.

Annual management charges (AMC) apply. The fund returns shown are net of the AMC deducted by each provider in their unit prices. This will vary for each provider, and any difference will impact the relative performance of the funds shown. The fund returns are based on an investment in the funds and do not represent the returns achieved by individual policies linked to the funds. These fund returns may be before the full AMC is applied to a policy. The actual returns on policies linked to the specified fund will be lower because of the effects of charges and in some cases a higher management charge.

^{*} Note that this fund is no longer open to new business.

¹ This is not a sector on Financial Express but has been created to compare the performance of the Zurich Life fund to that of its closest competitors in this sector. The average shown is the average of the selected funds above.

Prisma The Zurich Fund Platform

Prisma is a new fund platform that puts risk, diversification and investment expertise at the heart of your investment solutions. It is an easy to use risk profiler with unique safety checks built in. It can suggest investment solutions - from simple 'managed' portfolios to diversified 'select' portfolios and it will allow you to 'risk rate' your pension, savings and investments. It gives access to funds from Zurich Life, J.P. Morgan, Aberdeen, Pictet, Henderson, BlackRock, Threadneedle and PIMCO.

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