

# Monthly Investment Review

Equity markets overall were flat in March following a sharp rally during the previous month. The US market treaded water as investors closely watched the new US administration's attempts to push ahead with policy action, especially in relation to proposed corporation tax cuts. The failure to get healthcare reform through Congress did not help. Strategists have yet to revise up earnings per share (eps) estimates for the US market on the back of proposed tax cuts. European equities were up strongly as they played catch-up with the US. They were also supported by stronger economic data and the assumption that the French National Front Party may be losing election momentum. Equities remain well valued on a relative basis compared to bonds and cash, although they have become more expensive on an absolute (P/E ratio) basis. Eurozone government bonds offer little long term value and have come under some pressure in the last eight months.

## Equity Markets

- Equities (in euro terms) were little changed in March as market participants continued to assess US policy action as well as the likely number of US rate rises during 2017. Given that markets are somewhat 'overbought', as well as the US administration's difficulties with healthcare reform, equities may struggle somewhat in the short term.
- World equities (in euro terms) rose 0.5% in March, and have given a total return of 5.4% in the first quarter of the year. There was a mixed bag of returns amongst the major equity markets in local currency terms in March ranging from +5.2% in Europe to -1.5% in Japan. Year-to date, Hong Kong (+9.6%), Europe (+6.7%) and the US (+5.5%) have led the way.
- Sectorwise in the US, a number of economically sensitive areas, such as technology (+2.5%) and consumer discretionary (+1.9%), outperformed in March. Financials (-2.9%) underperformed on the back of some profit-taking. Year-to-date, the best performing sector has been technology (+12.2%), the worst energy (-7.3%).

## Bonds & Interest Rates

- The Merrill Lynch Euro over Five Year Index fell by 0.8% in February and is now down by 2.3% year-to-date. Bond prices have suffered materially in the last eight months. Eurozone bonds had been supported up to the middle of July of last year by economic growth concerns and increased quantitative easing. However, they are now facing an environment of higher US rates, the prospect of a reflationary US economic policy and concerns over upcoming general elections in some eurozone countries.
- The German ten-year bond yield rose over the month from 0.21% to 0.33%. The yield had hit an all-time low of minus 0.19% on 8th July 2016. Equivalent US rates remained at 2.39%. Yields in the US reached a 2016 low of 1.36%, also on 8th July, and have risen due to the expectation of further interest rate rises and the likely change in US economic policy by the new administration.
- The markets now expect at least one further US rate rise, of 0.25%, during 2017 following on from the move on 15th March. Eurozone rates are likely to remain at current ultra-low levels for at least 12 months.

## Commodities & Currencies

- Commodity prices overall were down by 2.5% during March and are down 3.4% so far this year. After an almost 50% rally in 2016 and a relatively quiet January and February, the oil price fell by 6% in March.
- The gold price fell slightly during the month to \$1,247 per troy ounce, following a 9% rally in the first two months of 2017. The price of copper, the world's most widely used metal after iron and aluminium, fell back by 1.9% during the month.

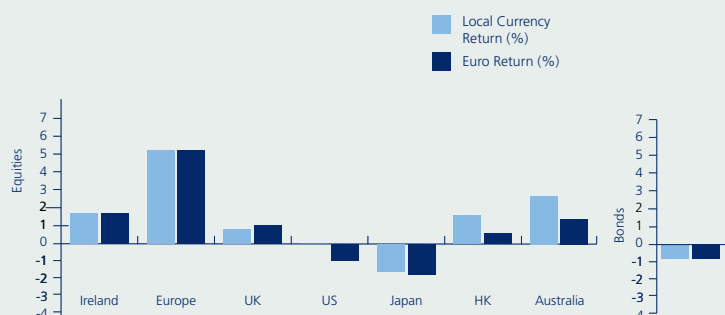


**Richard Temperley**  
Head of Investment  
Development

## Activity

Equity positions were reduced towards the end of March with the proceeds invested in short-dated bonds. The fund managers are taking some risk off the table given the strong move over the last six months. Profits were taken in the US and Japan. Despite this reduction, the multi-assets funds remain overweight in equities based on the relative valuation argument. Country positions were broadly maintained during the month with the exception of Japan which moved from overweight to neutral. Sector positions had been altered somewhat in February with the fund managers becoming slightly more defensive. The funds are overweight technology and industrials and underweight consumer staples and telecoms.

**Equity & Bond % Returns - March 2017**



This graph shows the performance of the major equity markets over the month of March. The returns are shown in both local and euro currencies. The bond index is the Merrill Lynch over 5 Year Euro Government Bond Index. Source: Bloomberg, April 2017.

| Asset Class  |                 | Positive | Neutral | Negative |
|--------------|-----------------|----------|---------|----------|
| Equities     | North America   | ✓        |         |          |
|              | Europe          | ✓        |         |          |
|              | Japan           |          | ✓       |          |
|              | UK              |          |         | ✓        |
|              | Asia-Ex Japan   | ✓        |         |          |
| Fixed Income | Eurozone        |          |         | ✓        |
|              | US              |          |         | ✓        |
|              | UK              |          | ✓       |          |
| Currencies   | USD             | ✓        |         |          |
|              | GBP             |          | ✓       |          |
|              | YEN             |          | ✓       |          |
| Alternatives | Oil             | ✓        |         |          |
|              | Gold            |          | ✓       |          |
|              | Copper          | ✓        |         |          |
|              | Global Property |          |         | ✓        |

|                                              | Year to Date | Annualised |             |             |             |             |             |               |
|----------------------------------------------|--------------|------------|-------------|-------------|-------------|-------------|-------------|---------------|
|                                              |              | 1 Year     | 3 Years     | 5 Years     | 10 Years    | 15 Years    | 20 Years    | Fund Size (€) |
| Prisma Multi-Asset Funds+                    |              |            |             |             |             |             |             |               |
| Prisma 2                                     | 0.3%         | 2.0%       | 1.8%        | Not Started | Not Started | Not Started | Not Started | 139,384,227   |
| Prisma 3                                     | 1.3%         | 6.1%       | 4.6%        | Not Started | Not Started | Not Started | Not Started | 496,454,171   |
| Prisma 4                                     | 3.1%         | 13.7%      | 9.5%        | Not Started | Not Started | Not Started | Not Started | 527,568,730   |
| Prisma 5                                     | 4.3%         | 20.0%      | 12.1%       | Not Started | Not Started | Not Started | Not Started | 182,302,489   |
| Prisma 6                                     | 5.0%         | 21.3%      | 9.4%        | Not Started | Not Started | Not Started | Not Started | 19,508,489    |
| Managed Funds                                |              |            |             |             |             |             |             |               |
| Cautiously Managed                           | 2.2%         | 9.0%       | 9.3%        | 9.2%        | Not Started | Not Started | Not Started | 396,936,640   |
| FinEx Sector Average                         | 1.8%         | 6.2%       | 5.0%        | 4.7%        | 2.6%        | 3.4%        | 4.3%        |               |
| Balanced                                     | 3.7%         | 13.9%      | 11.2%       | 11.5%       | 5.4%        | 6.3%        | 7.6%        | 1,674,680,897 |
| FinEx Sector Average                         | 2.6%         | 10.0%      | 8.2%        | 8.8%        | 2.9%        | 3.9%        | 5.7%        |               |
| Performance                                  | 4.5%         | 17.2%      | 12.0%       | 12.2%       | 5.1%        | 6.4%        | 7.5%        | 1,378,213,305 |
| Dynamic                                      | 5.1%         | 19.5%      | 12.9%       | 12.9%       | 5.3%        | 6.5%        | 7.5%        | 1,597,689,338 |
| FinEx Sector Average                         | 3.5%         | 13.0%      | 9.4%        | 9.2%        | 3.3%        | 4.1%        | 5.7%        |               |
| Protected Funds                              |              |            |             |             |             |             |             |               |
| Protected 70                                 | 3.3%         | 10.2%      | 6.9%        | 7.5%        | Not Started | Not Started | Not Started | 15,019,878    |
| Protected 80                                 | 2.0%         | 5.5%       | 4.2%        | 4.7%        | Not Started | Not Started | Not Started | 33,914,876    |
| Protected 90                                 | 0.2%         | 0.1%       | 0.7%        | 0.9%        | Not Started | Not Started | Not Started | 13,044,942    |
| Cash Fund                                    |              |            |             |             |             |             |             |               |
| Secure                                       | 0.0%         | 0.0%       | 0.0%        | 0.0%        | 0.9%        | 1.4%        | 2.3%        | 313,816,001   |
| Cash Fund                                    | -0.3%        | -0.8%      | -0.6%       | -0.5%       | 0.4%        | Not Started | Not Started | 366,241,890   |
| FinEx Sector Average                         | -0.1%        | -0.2%      | 0.2%        | 0.1%        | 1.0%        | 1.3%        | 2.0%        |               |
| Bond Funds                                   |              |            |             |             |             |             |             |               |
| Global Corporate Bond (JP Morgan)*           | 0.7%         | 1.4%       | 2.7%        | Not Started | Not Started | Not Started | Not Started | 5,385,018,713 |
| Global Government Bond (JP Morgan)*          | -0.3%        | -2.1%      | 2.5%        | Not Started | Not Started | Not Started | Not Started | 432,734,266   |
| Indexed Eurozone Government Bond (BlackRock) | -0.6%        | -1.8%      | 3.8%        | 4.7%        | Not Started | Not Started | Not Started | 8,076,225     |
| Active Fixed Income                          | -1.5%        | -2.0%      | 5.8%        | 6.8%        | 6.2%        | 6.3%        | 7.3%        | 179,095,702   |
| Inflation-Linked Bond                        | -3.0%        | -0.8%      | 1.2%        | 0.9%        | Not Started | Not Started | Not Started | 5,436,663     |
| Long Bond                                    | -3.4%        | -4.8%      | 7.6%        | 8.6%        | 6.7%        | Not Started | Not Started | 53,985,272    |
| Global Real Return (PIMCO)*                  | 1.6%         | 6.9%       | 4.2%        | Not Started | Not Started | Not Started | Not Started | 2,430,842,408 |
| Emerging Local Currency Debt (Pictet)*       | 2.6%         | 10.0%      | 4.9%        | Not Started | Not Started | Not Started | Not Started | 5,054,536,683 |
| FinEx Sector Average                         | -0.9%        | 0.0%       | 4.1%        | 4.8%        | 4.0%        | 4.6%        | 5.5%        |               |
| Absolute Return/Diversified Assets Funds     |              |            |             |             |             |             |             |               |
| Global Targeted Returns Fund (Invesco) *     | 1.3%         | 3.3%       | Not Started | Not Started | Not Started | Not Started | Not Started | 5,860,000,000 |
| Income Opportunity (JP Morgan)*              | 0.7%         | 6.4%       | 0.8%        | Not Started | Not Started | Not Started | Not Started | 3,715,445,557 |
| Dynamic Diversified Growth (BlackRock)       | 2.4%         | 1.5%       | 0.4%        | 2.3%        | Not Started | Not Started | Not Started | 16,527,720    |
| Diversified Assets                           | 1.4%         | 11.7%      | 6.5%        | 6.4%        | Not Started | Not Started | Not Started | 14,538,273    |
| Active Asset Allocation                      | 3.2%         | 14.0%      | 9.3%        | 8.0%        | Not Started | Not Started | Not Started | 240,890,165   |
| Commodity Funds                              |              |            |             |             |             |             |             |               |
| Gold                                         | 5.8%         | 6.9%       | 6.9%        | -2.1%       | Not Started | Not Started | Not Started | 38,433,894    |
| Earth Resources                              | 0.3%         | 10.3%      | -8.2%       | -5.6%       | Not Started | Not Started | Not Started | 5,768,898     |
| Global Commodities                           | -4.1%        | 19.2%      | -6.9%       | -6.2%       | -4.9%       | Not Started | Not Started | 14,932,124    |
| CommoditiesPLUS Strategy (PIMCO)*            | -1.2%        | 10.1%      | -14.5%      | Not Started | Not Started | Not Started | Not Started | 431,802,103   |
| Green Resources                              | 7.2%         | 9.9%       | -3.7%       | 3.3%        | Not Started | Not Started | Not Started | 3,962,323     |
| Equity Funds (Global)                        |              |            |             |             |             |             |             |               |
| 5 Star 5                                     | 4.3%         | 18.0%      | 12.6%       | 11.4%       | 4.5%        | 6.6%        | Not Started | 213,662,689   |
| International Equity                         | 5.3%         | 22.0%      | 14.4%       | 13.7%       | 6.7%        | 6.1%        | 9.4%        | 1,071,994,171 |
| Global Select (Threadneedle)                 | 5.1%         | 19.7%      | 14.7%       | 13.3%       | 7.0%        | 6.0%        | Not Started | 6,688,452     |
| Global Equity (MFS Meridian)*                | 4.8%         | 20.3%      | 14.3%       | Not Started | Not Started | Not Started | Not Started | 5,494,540,610 |
| Indexed Global Equity (BlackRock)            | 2.8%         | 22.6%      | 14.2%       | 13.9%       | Not Started | Not Started | Not Started | 116,862,859   |
| FinEx Sector Average                         | 4.7%         | 17.8%      | 11.7%       | 11.3%       | 4.7%        | 4.1%        | 6.0%        |               |

Source: Financial Express as at 01/04/2017

The Financial Express sector averages shown are the average of all funds in each of the Financial Express sectors in the individual pensions category.

**Annual management charges (AMC) apply. The fund returns shown are net of the AMC deducted by Zurich Life in our unit prices. The fund returns are based on an investment in the funds and do not represent the returns achieved by individual policies linked to the funds. These fund returns may be before the full AMC is applied to a policy. The actual returns on policies linked to the specified fund will be lower because of the effects of charges and in some cases a higher management charge.**

\* The Prisma Multi-Asset Funds were previously known as the Pathway Multi-Asset Funds.

\* External fund size: Where external funds have been on the Zurich platform for less than two years, we have used the fund size of the underlying external fund.

N/S = Not Started.

Figures highlighted in blue indicate where the Zurich Life fund has outperformed the sector average.

|                                               | Year to Date | Annualised |             |             |             |             |             | Fund Size (€) |
|-----------------------------------------------|--------------|------------|-------------|-------------|-------------|-------------|-------------|---------------|
|                                               |              | 1 Year     | 3 Years     | 5 Years     | 10 Years    | 15 Years    | 20 Years    |               |
| <b>Equity Funds (European)</b>                |              |            |             |             |             |             |             |               |
| Euro Markets Fund (BlackRock)*                | 5.0%         | 16.3%      | 5.9%        | Not Started | Not Started | Not Started | Not Started | 3,027,165,266 |
| 5 Star 5 Europe                               | 6.8%         | 18.6%      | 12.3%       | 15.6%       | 5.1%        | Not Started | Not Started | 108,864,875   |
| European Select (Threadneedle)                | 6.8%         | 12.8%      | 9.6%        | 12.5%       | 6.7%        | 7.2%        | Not Started | 11,815,003    |
| Small Cap Europe (Pictet)*                    | 5.5%         | 15.3%      | 9.1%        | Not Started | Not Started | Not Started | Not Started | 216,707,939   |
| FinEx Sector Average                          | 5.8%         | 13.0%      | 7.7%        | 11.5%       | 3.6%        | 4.7%        | 7.4%        |               |
| <b>Equity Funds (Eurozone)</b>                |              |            |             |             |             |             |             |               |
| Eurozone Equity                               | 7.2%         | 20.6%      | 8.3%        | 12.9%       | 5.1%        | Not Started | Not Started | 76,150,674    |
| Europe ex-UK Index (BlackRock)                | 7.3%         | 18.7%      | 7.8%        | 11.5%       | 3.1%        | Not Started | Not Started | 3,547,150     |
| Indexed Eurozone Equity (BlackRock)           | 5.6%         | 21.8%      | 7.3%        | 11.2%       | Not Started | Not Started | Not Started | 2,922,706     |
| FinEx Sector Average                          | 6.4%         | 15.1%      | 7.0%        | 10.7%       | 1.9%        | 3.4%        | 5.9%        |               |
| <b>Equity Funds (Irish)</b>                   |              |            |             |             |             |             |             |               |
| Irish Equity                                  | 1.5%         | 6.0%       | 13.0%       | 18.3%       | -0.1%       | Not Started | Not Started | 16,124,110    |
| FinEx Sector Average                          | 1.7%         | 1.8%       | 9.9%        | 15.0%       | -2.0%       | 3.2%        | 5.6%        |               |
| <b>Equity Funds (American)</b>                |              |            |             |             |             |             |             |               |
| 5 Star 5 Americas                             | 0.9%         | 26.5%      | 17.1%       | 15.7%       | 9.0%        | Not Started | Not Started | 65,899,815    |
| American Select (Threadneedle)                | 4.1%         | 27.3%      | 17.4%       | 15.9%       | 9.9%        | 5.9%        | Not Started | 12,902,055    |
| FinEx Sector Average                          | 4.5%         | 23.8%      | 17.1%       | 15.9%       | 8.6%        | 4.9%        | 6.8%        |               |
| <b>Equity Fund (UK)</b>                       |              |            |             |             |             |             |             |               |
| UK Growth (M&G)*                              | 3.9%         | 8.5%       | 4.4%        | Not Started | Not Started | Not Started | Not Started | 599,400,000   |
| UK Index (BlackRock)                          | 3.8%         | 14.0%      | 5.5%        | 7.5%        | 2.6%        | Not Started | Not Started | 2,238,655     |
| FinEx Sector Average                          | 3.9%         | 9.8%       | 4.4%        | 7.3%        | 2.3%        | 3.1%        | 4.3%        |               |
| <b>Equity Funds (Far East Asia)</b>           |              |            |             |             |             |             |             |               |
| 5 Star 5 Asia Pacific                         | 12.8%        | 25.9%      | 12.8%       | 9.7%        | 3.5%        | Not Started | Not Started | 76,492,238    |
| Asia Pacific Equity                           | 11.7%        | 27.1%      | 11.2%       | 8.9%        | Not Started | Not Started | Not Started | 9,681,169     |
| FinEx Sector Average                          | 11.1%        | 24.0%      | 9.4%        | 7.0%        | 4.7%        | 6.3%        | 5.9%        |               |
| <b>Equity Funds (Japan)</b>                   |              |            |             |             |             |             |             |               |
| Japan Index (BlackRock)                       | 3.2%         | 21.6%      | 14.5%       | 10.9%       | 2.4%        | Not Started | Not Started | 3,252,985     |
| FinEx Sector Average                          | 3.7%         | 20.6%      | 14.0%       | 10.6%       | 1.8%        | 2.4%        | 2.9%        |               |
| <b>Equity Funds (High Yield)</b>              |              |            |             |             |             |             |             |               |
| Dividend Growth                               | 4.2%         | 24.3%      | 14.7%       | 14.9%       | 5.5%        | Not Started | Not Started | 236,795,390   |
| Global Dividend (M&G)*                        | 2.4%         | 24.4%      | 9.8%        | Not Started | Not Started | Not Started | Not Started | 6,987,660,000 |
| FinEx Sector Average                          | 4.7%         | 17.8%      | 11.7%       | 11.3%       | 4.7%        | 4.1%        | 6.0%        |               |
| <b>Equity Funds (Emerging Market)</b>         |              |            |             |             |             |             |             |               |
| India Equity                                  | 16.5%        | 23.5%      | 14.6%       | 9.1%        | Not Started | Not Started | Not Started | 12,786,669    |
| Emerging Markets Opportunities (JP Morgan)*   | 10.4%        | 31.0%      | 9.1%        | Not Started | Not Started | Not Started | Not Started | 1,955,258,775 |
| FinEx Sector Average                          | 10.9%        | 24.0%      | 9.5%        | 4.4%        | 3.9%        | 4.9%        | Not Started |               |
| <b>Equity Funds (Specialist)</b>              |              |            |             |             |             |             |             |               |
| Top Tech 100                                  | 10.3%        | 29.8%      | 25.5%       | 20.3%       | 14.6%       | 7.7%        | Not Started | 40,849,810    |
| FinEx Sector Average                          | 3.9%         | 13.2%      | 4.8%        | 4.6%        | 1.8%        | 1.6%        | 3.3%        |               |
| <b>Property Funds</b>                         |              |            |             |             |             |             |             |               |
| Fund of REITs                                 | 0.0%         | -1.9%      | Not Started | Not Started | Not Started | Not Started | Not Started | 15,000,499    |
| European (Ex-UK) Property                     | 1.2%         | 2.0%       | 12.4%       | 11.9%       | Not Started | Not Started | Not Started | 45,726,185    |
| Global Property Equities (Henderson Horizon)* | -0.5%        | 7.9%       | 13.8%       | Not Started | Not Started | Not Started | Not Started | 418,042,456   |
| Australasia Property                          | 7.3%         | 15.4%      | 15.2%       | 11.4%       | Not Started | Not Started | Not Started | 37,105,891    |
| FinEx Sector Average                          | 0.5%         | 2.3%       | 8.1%        | 6.7%        | -2.8%       | 2.8%        | 6.4%        |               |
| <b>Funds Closed to New Business</b>           |              |            |             |             |             |             |             |               |
| Eurozone Property                             | 1.5%         | 1.8%       | 11.9%       | 11.7%       | 0.0%        | Not Started | Not Started | 20,283,213    |
| Global Emerging Markets Equity (Aberdeen)*    | 9.3%         | 24.5%      | 10.2%       | Not Started | Not Started | Not Started | Not Started | 6,294,244,874 |

**Warning: Past performance is not a reliable guide to future performance.**

**Warning: The value of your investment may go down as well as up.**

**Warning: Benefits may be affected by changes in currency exchange rates.**

**Warning: If you invest in this fund you may lose some or all of the money you invest.**



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